

DATA SHEET

# Payments and A/R Automation for Sage Intacct

## ROI FOR PAYSTAND CUSTOMERS<sup>1</sup>

**62%**

Decrease DSO

**51%**

Cost Savings

**\$90k**

Labor Savings

**70%**

A/R Tasks Automated

**Paystand makes it easy to collect payments and automate the Accounts Receivable process within Sage Intacct. With native Sage functionality, the Paystand Sage integration streamlines invoicing, payments, and reconciliation while removing hours of manual AR tasks from your workload.**

The combination of the Sage extension and Paystand's dashboard also offers advanced merchant services like recurring billing for subscriptions, virtual terminals, and built-in fee management controls.

Instead of charging customers expensive fees based on transaction volume, Paystand offers flat monthly pricing and zero-fee bank to bank payments.

<sup>1</sup> Based on average customer processing \$50MM in volume over 3 years: 40% credit card, 30% ACH, 30% paper check

*"Paystand has significantly simplified our internal AR process. We used to go through three separate systems, but now it all flows through one"*

**Brad Moos**

CEO

Product Labs

## **Manage, Reduce, and Eliminate Payment Processing Fees**

- Accept zero-fee direct bank payments over the Paystand Bank Network
- Accept Credit Cards, Debit Cards, and ACH at wholesale rates
- Enable Least-Cost-Routing to steer customers to the payment option that results in the lowest cost to the merchant
- Use “Convenience Fees” to offset transaction costs and generate new revenue

## **Streamline the Collections Process and Improve DSO**

- Add payment links and Pay Now buttons to invoices, billing reminders, and more
- Give customers self-service options to select and pay invoices
- Use virtual terminals to process payments on behalf of your customers in the Paystand dashboard

## **Apply and Reconcile Payments Instantly within Sage Intacct**

- Reconcile payments and daily bank transfers in real-time using ‘Automatic Reconciliation’
- Automatically apply partial and full payments to invoices and sales orders with ‘Instant Cash Application’
- Receive automatic transfer reports and ledger updates with details of a deposit, its transactions, and any invoices and sales orders a deposit affects
- Refunds, fees, convenience fees, discounts, disputes, and adjustments all reflected in Sage Intacct

## **Improve Security and Compliance with Built-in Assurety**

- PCI DSS Level-1 certified payment processor
- Enable two-factor authentication and role-level access
- Securely store customer payment data with Fund-on-File tokenization